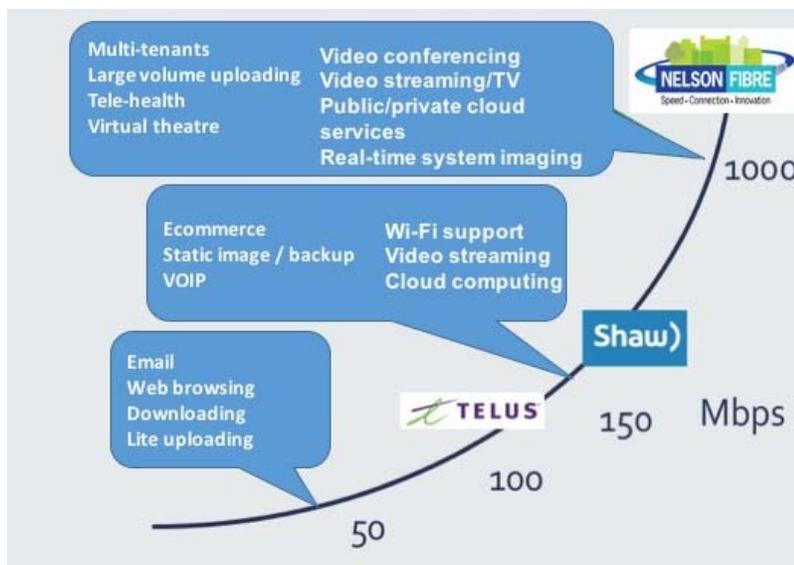




## USER INFORMATION HANDOUT

No other network technology can offer the speed, reliability and security of fibre optic cable. The City of Nelson had the foresight to invest in fibre for broadband as far back as 1998. Since then, Nelson Fibre has expanded to serve over 60 sites including: City of Nelson departments, SD8 schools, Selkirk College, RDCK, local businesses, theatres and Nelson Commons.

A recent survey of current clients revealed 100% satisfaction with the Nelson Fibre speed, security and reliability. Compared to other municipalities, it is the **lowest cost dark fibre in Canada**, and together with local service providers, offers very high speed internet access at prices that are amongst the lowest for fibre-based services in the country. Nelson Fibre is the only technology available in Nelson that can provide this very high speed internet capability.



With speeds limited only by networking equipment and service provider offerings, Nelson Fibre makes it possible to implement advanced uses of a broadband fibre network.

Users requiring online services, video conferencing, virtual theatre, streaming of IPTV over the internet and super-fast imaging are all available with Nelson Fibre.

### **Benefits reported by Nelson Fibre customers**

- ✓ Reduced voice and data communications cost
- ✓ Improved customer service
- ✓ Reduced space and computing costs through consolidation
- ✓ Increased accessibility to new services such as remote hosting of servers, cloud computing and software as a service (SaaS) systems
- ✓ Improved collaboration amongst staff
- ✓ Improved staff productivity and collaboration
- ✓ Enabled or enhanced remote working
- ✓ Improved system security

## A sample of satisfied customers



### Quick facts about Nelson Fibre

1. Nelson Fibre is a department of the City of Nelson
2. The City of Nelson owns all fibre infrastructure assets
3. The dark fibre municipal utility is a shared municipal infrastructure, sustained by revenue earned
4. Nelson Fibre is governed by municipal bylaws, with new rates, based on customer type and updated regulatory terms of use
5. Nelson Fibre manages the fibre construction for users
6. Nelson Fibre's role and responsibilities are limited to the installation and management of the fibre strands
7. Lighting up the fibre for use is the building owner or business network responsibility and Nelson has local service providers that can help

### Fibre Fees – New Rates July 2019

Fee*	Monthly Fibre Lease
Commercial	\$ 50
Non-Profit	\$ 50
Public Sector/Institutional/ Education (2 fibre strands incl.)	\$ 200
Residential (in Downtown or Railtown)	\$ 50
Multi-Unit (Shared Fibre Strand)	\$ 150

#### Connections and Construction

	One Time Charge
Minimum Connection Fee	\$ 250
Connection/Construction Costs (On-bill financing included in a 3 year contract = \$25 per month)	\$ 800*

\*Subscribers can pay annually or monthly. Payable to the City of Nelson or the Service Provider.



*When your business absolutely, positively depends on fast, high quality network communications, you need fibre – Nelson Fibre.*

To learn more about how Nelson Fibre could improve your connections, call us at 250 352 8289 or email [nelsonfibre@nelson.ca](mailto:nelsonfibre@nelson.ca).

You can also visit [www.NelsonBroadband.com](http://www.NelsonBroadband.com) for information and a list of service providers.